



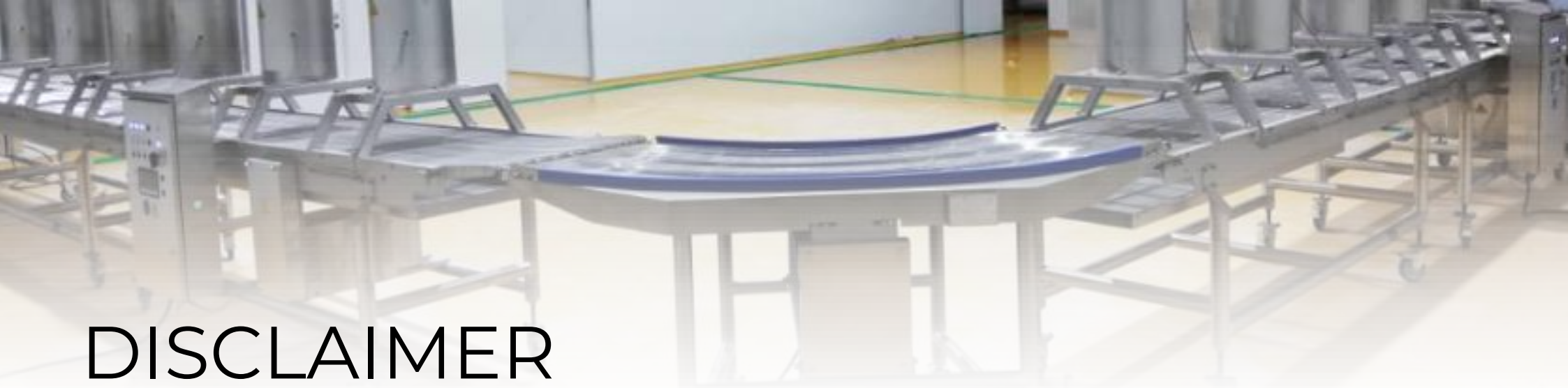
EPB GROUP BERHAD

CORPORATE PRESENTATION

September 2025

An established one-stop food processing and
packaging machinery solutions provider





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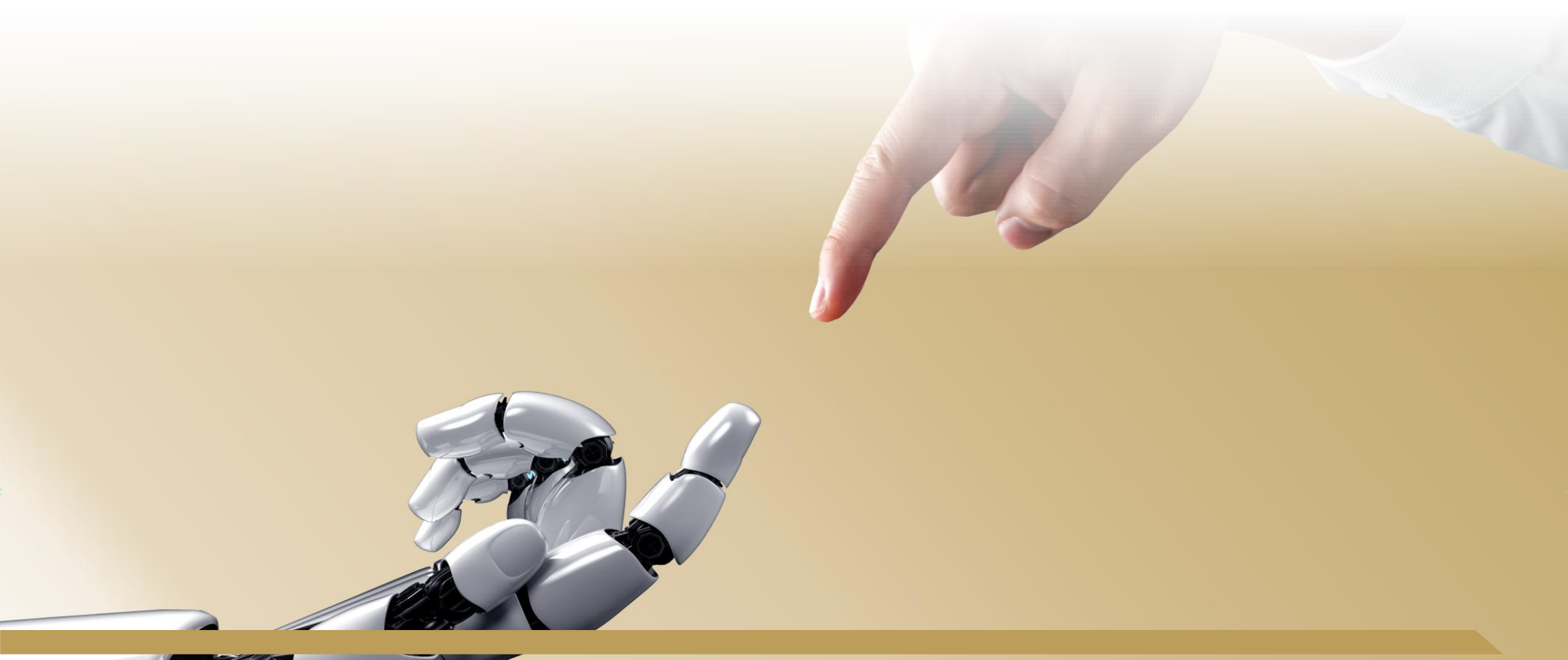
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ABOUT EPB GROUP BERHAD



INTRODUCTION

We, EPB Group Berhad (“EPB” or the “Company”) were incorporated in Malaysia on 28 February 2022 as a private limited company and later converted to a public limited company on 10 March 2023 for listing purposes.

EPB and our subsidiaries (“EPB Group” or “Group”) provide one-stop food processing and packaging machinery solutions. Our core business includes designing, customizing, fabricating, integrating, and automating production lines for food manufacturers. We also trade cellulose casings and manufacture flexible packaging materials.

OUR VISION & MISSION

Vision

To be recognised globally as a trusted partner, drive innovation, and deliver turnkey automation solutions across markets.

Mission

We are dedicated to offering competitively priced food processing and packaging automation solutions, robotics technology, revolutionary flexible packaging, and cellulose casing products to our customers to elevate Southeast Asia's food sector to global standards by enhancing hygiene, quality, and efficiency.

OUR CORE VALUES

E

We believe that **excellence** is the foundation of our success and innovation. We strive to excel in everything we do by maintaining high standards, striving for continuous improvement, and committing to achieving the best results possible.

P

Passion fuels the work we do. We approach every endeavor with **passion**, enthusiasm, and dedication. It is this passion that drives our innovation and inspires us to make a positive impact in all we undertake.

B

We believe in our mission, our team, and our ability to make a difference. This unwavering **belief** inspires our actions and drives us to overcome challenges, achieve excellence, and create a better future for all stakeholders.

BUSINESS MODEL

Provision of food processing and packaging machinery solutions

Our Group provides food processing and packaging machinery solutions tailored to a diverse range of food products, primarily serving food manufacturing and processing companies.

Our expertise lies in seamlessly integrating both in-house and third-party food processing and packaging machinery and components to create large-scale automated processing and packaging lines. These lines are meticulously designed and customised to meet the specific needs of our customers, ensuring optimal efficiency and functionality throughout the production process.

Types of services

Food processing and packaging machinery solutions



Comprises in-house and third-party machinery



After-warranty maintenance and repair services



Replacement parts and components of packaging lines



BUSINESS MODEL

Trading of cellulose casings

Our Group is involved in the trading of cellulose casings which are used mainly the processing and manufacturing of a variety of frozen food products, predominantly in the production of sausages. Cellulose casings are consumables used by frozen food manufacturing and processing companies to shape and protect the meat during the production processes.

Clear Casing



BUSINESS MODEL

Manufacturing and trading of flexible packaging materials

Our Group is capable of undertaking double-sided gravure printing of up to eight colours, dry lamination, curing and slitting. We trade various types of flexible packaging materials involving more than eight colours, ultraviolet spot, paper or polyethylene laminating materials and special die-cut bags.

Types of flexible packaging materials

Packaging Film



3-Side Seal Bag



Gusset Bag



Stand-Up Bag



KEY COMPETITIVE STRENGTHS



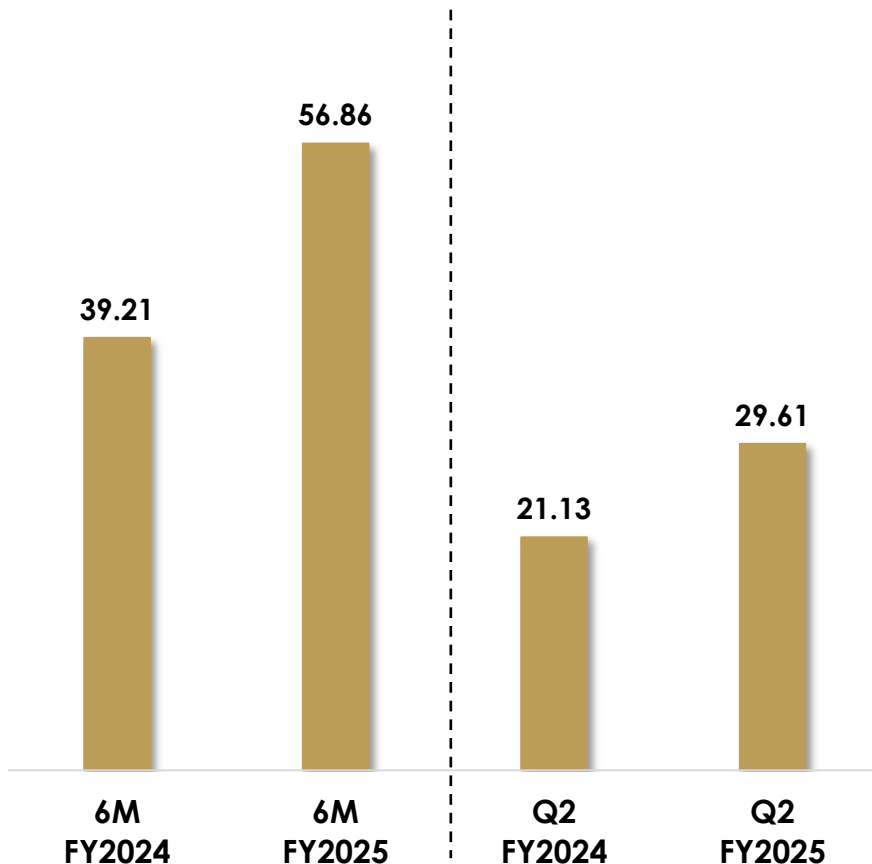


FINANCIAL HIGHLIGHTS

FINANCIAL HIGHLIGHTS

REVENUE

■ Revenue (RM million)



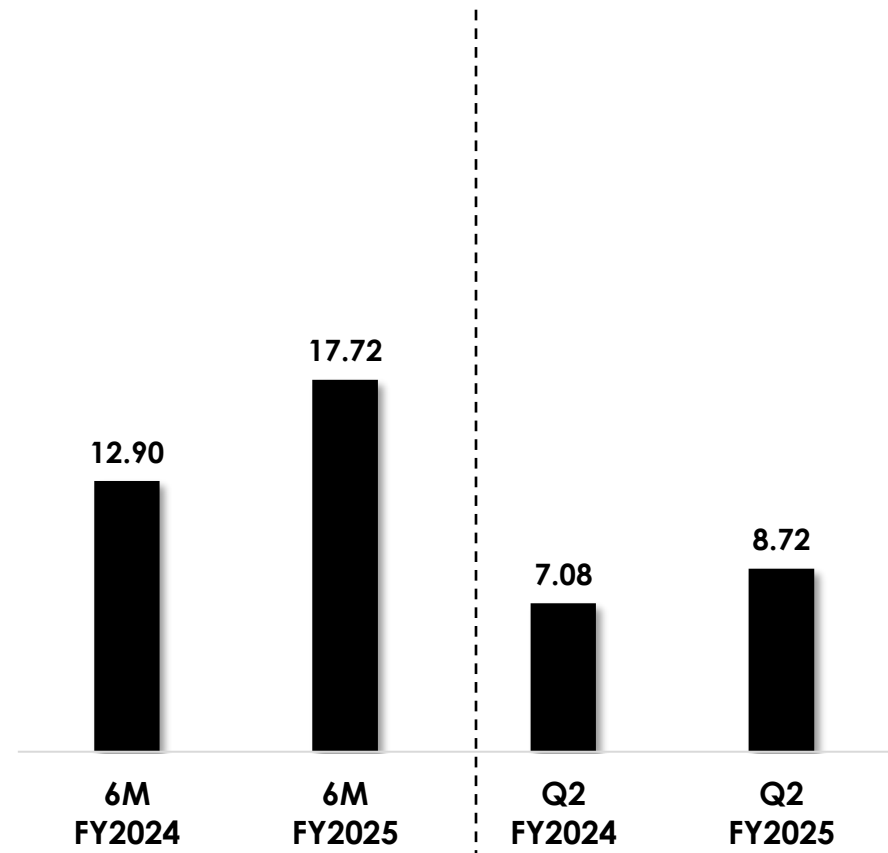
- The Group's revenue **increased by approximately RM8.49 million or 40.18%** from 21.13 million in Q2 FY2024 to RM29.61 million in Q2 FY2025.
- The increase was mainly driven by higher deliveries of customer orders from the provision of food processing and packaging machinery solutions business segment.
- Additionally, sales from a new customer based in Myanmar under the manufacturing and trading of flexible packaging materials business segment **increased by RM1.14 million or 46.34%**, rising from RM2.46 million in Q2 FY2024 to RM3.60 million in Q2 FY2025.

FINANCIAL HIGHLIGHTS

GROSS PROFIT

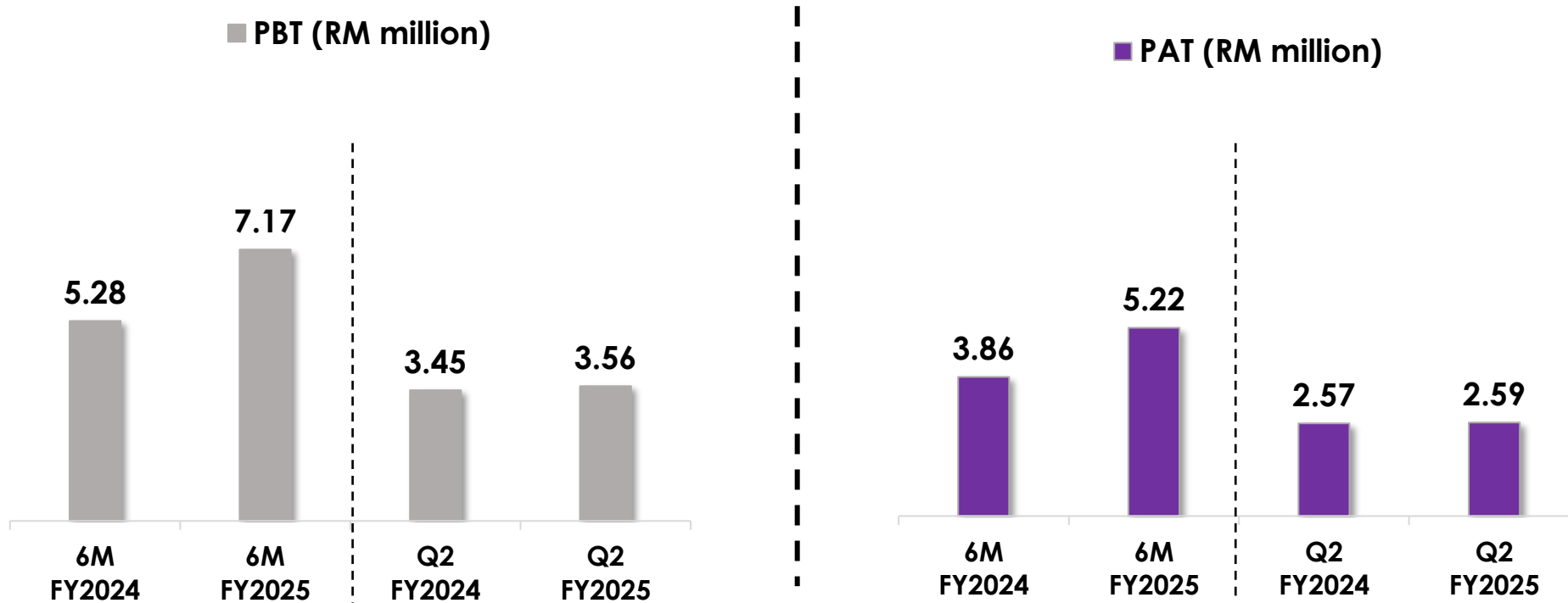
- The Group recorded a gross profit of approximately **RM8.72 million** during Q2 FY2025, as compared to gross profit of approximately **RM7.08 million** recorded in Q2 FY2024.
- The gross profit **increased by RM1.64 million or 23.15% to RM8.72 million** for Q2 FY2025, mainly in line with the revenue growth from provision of food processing and packaging machinery solutions business segment as well as manufacturing and trading of flexible packaging materials business segment.
- In Q2 FY2025, the gross profit margin dipped slightly from 33.53% in Q2 FY2024 to 29.46%.

■ Gross Profit (RM million)



FINANCIAL HIGHLIGHTS

PROFIT BEFORE TAX & PROFIT AFTER TAX



The Group's PBT and PAT **increased by RM0.11 million or 3.22% and RM0.02 million or 0.62% respectively** for Q2 FY2025; mainly attributable to the growth in gross profit as explained above, partially offset by the overall decrease in other income and the overall increase in administration and other expenses.

PBT margin for Q2 FY2025 stood at 12.02%, slightly lower than 16.33% in Q2 FY2024, mainly due to higher administration and other operating expenses in tandem with business expansion.

PAT margin for Q2 FY2025 was 8.74%, compared to 12.18% in Q2 FY2024, reflecting the same margin pressure despite stable bottom-line profitability at RM2.59 million.

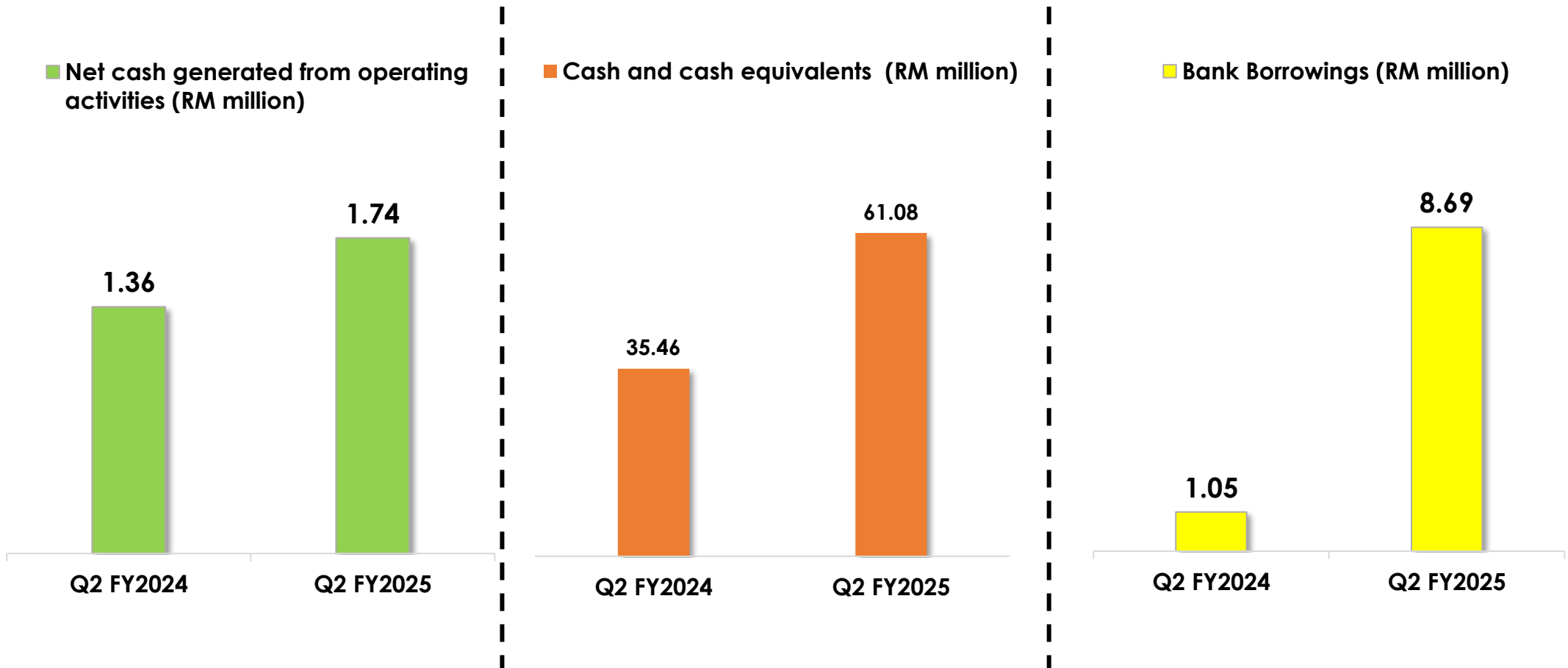
FINANCIAL HIGHLIGHTS

NET CASH GENERATED FROM OPERATING ACTIVITIES, CASH AND CASH EQUIVALENTS AND BANK BORROWINGS

■ Net cash generated from operating activities (RM million)

■ Cash and cash equivalents (RM million)

■ Bank Borrowings (RM million)



FINANCIAL HIGHLIGHTS

REVENUE BY BUSINESS SEGMENT (RM million)

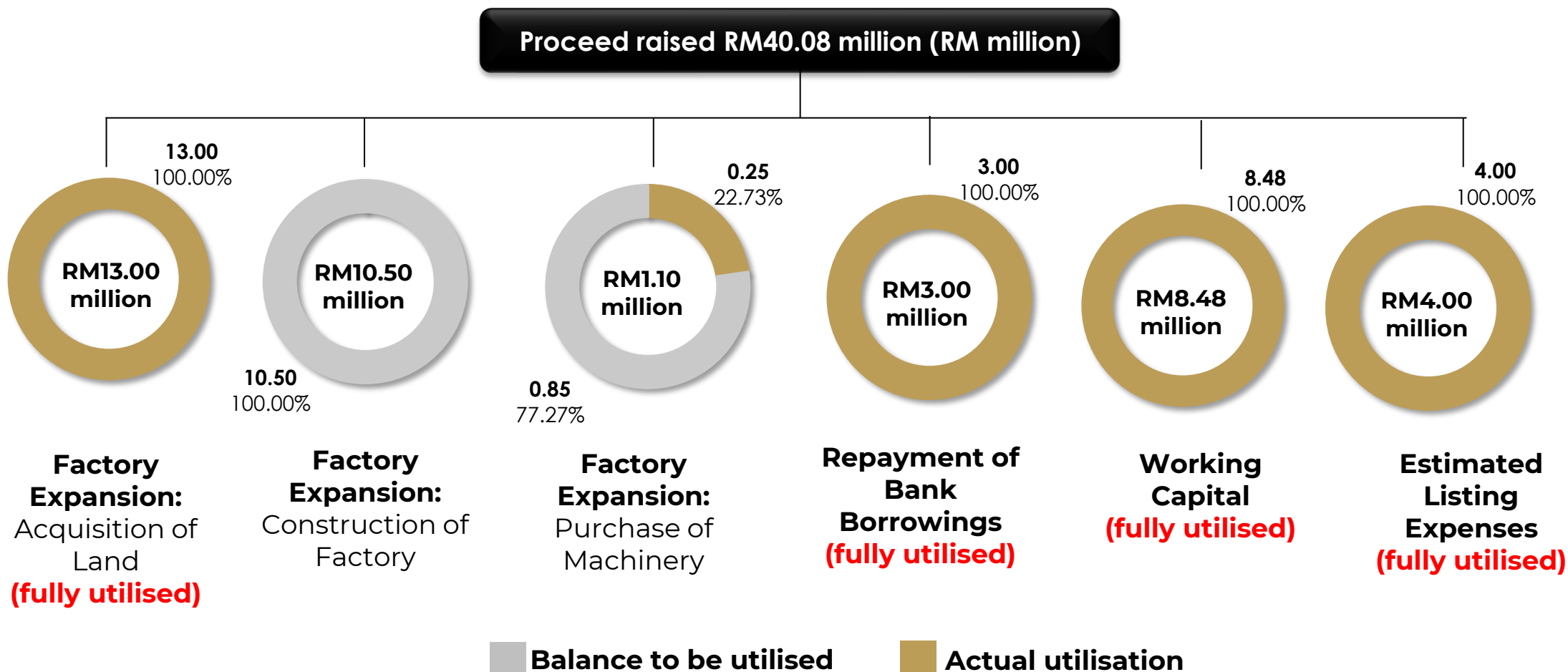
	Individual Quarter		Cumulative Quarter	
	Current quarter ended 30-Jun-25	Current quarter ended 30-Jun-24	Current period-to-date ended 30-Jun-25	Current period-to-date ended 30-Jun-24
Revenue from	RM million	RM million	RM million	RM million
Food processing and packaging machinery solutions	24.58	15.07	46.87	28.13
Trading of cellulose casings	1.43	3.59	4.19	6.27
Manufacturing and trading of flexible packaging materials	3.60	2.46	5.80	4.81
Total	29.61	21.12	56.86	39.21

FINANCIAL HIGHLIGHTS

REVENUE BY GEOGRAPHICAL (RM million)

	Individual Quarter		Cumulative Quarter	
	Current quarter ended 30-Jun-25	Current quarter ended 30-Jun-24	Current period-to-date ended 30-Jun-25	Current period-to-date ended 30-Jun-24
Revenue from	RM million	RM million	RM million	RM million
Malaysian Customers	7.43	4.21	17.67	10.24
Overseas Customers				
-Indonesia	8.24	6.89	14.00	13.92
-Philippines	9.44	4.40	18.68	6.87
-Others ⁽¹⁾	4.50	5.62	6.51	8.18
Total	29.61	21.12	56.86	39.21

Utilisation of Proceeds⁽¹⁾



Note:

(1) The utilisation of the proceeds as disclosed above should be read in conjunction with the Prospectus dated 27 June 2024.

FINANCIAL HIGHLIGHTS

ORDER BOOK BY BUSINESS SEGMENT (RM million)

	Expected to be fulfilled and billed in		
	Second Half of FYE 2025	First Half of FYE2026	Total
Order book by business segment	RM million	RM million	RM million
Food processing and packaging machinery solutions	40.48	29.60	70.08
Trading of cellulose casings	3.20	-	3.20
Manufacturing and trading of flexible packaging materials	7.97	-	7.97
Total	51.65	29.60	81.25

As at 31 July 2025, being the latest practicable date prior to the announcement of this interim report, the Group's order book stood at RM81.25 million; which are expected to be fulfilled and billed progressively in the second half of the financial year ending 31 December 2025 ("FYE 2025") and first half of the financial year ending 31 December 2026 ("FYE 2026").

With a balanced approach to expansion and operational discipline, EPB remains cautiously optimistic about the remainder of FYE 2025. While recognising that tariff developments, commodity price volatility, and global geopolitical shifts may influence procurement cycles and input costs, the Group believes that the combination of favourable regional trade adjustments, supportive policy measures, and sustained consumer demand in ASEAN provides a constructive environment to continue delivering value to its stakeholders.



FUTURE PLANS & STRATEGIES

FUTURE PLANS & STRATEGIES

Expanding Business Footprint in Penang

Build a new corporate office along with a factory building that includes a warehouse and a showroom

New facility will have a total built-up area of approximately 70,000 square feet

Enhance our production capacity for food processing and packaging machinery

Provide space for a warehouse and a showroom for existing corporate office

FUTURE PLANS & STRATEGIES

Increasing robotics footprint in food processing & packaging machinery solutions

Increase the integration of robotics technology within our food processing and packaging machinery solutions

Address stringent hygiene requirements for food handling and the significant challenges faced by food manufacturers in hiring factory workers

Incorporating more robotics technology to enhance efficiency and reliability of our machinery, delivering better solutions for the customer

Focusing on robotics will drive technological leadership, long-term growth and a competitive edge in the food processing industry

FUTURE PLANS & STRATEGIES

Collaboration with Nidec Corporation and Shenzhen Honglin Machinery Equipment Co., Ltd.

On 21 August 2025, EPB announce two strategic initiatives that mark a new chapter in its growth journey. These include the establishment of a partnership with Shenzhen Honglin Machinery Equipment Co., Ltd. ("Shenzhen Honglin") to drive automation and market expansion across Southeast Asia and a sustainability-focused technology partnership with Nidec Corporation ("Nidec").

Nidec

- The collaboration between EPB Group Berhad and Nidec Corporation focuses on integrating the **Nidec S100 Series Inverter** into the food processing solution machines.
- EPB expect this enhancement to **deliver significant energy savings of between 10% to 30%** which will vary from machine to machine, for EPB's customers.
- This will have direct impact on their bottom line through reduced energy consumption, lower maintenance costs associated with motor replacements, and extended machine lifespan.

Shenzhen Honglin

- An incorporation of a new subsidiary, AI Medic Device Equipment Supplies Sdn. Bhd. ("AI MEDIC")
- AI MEDIC to serve as a strategic platform for **localising high-tech equipment solutions, expanding EPB's automation capabilities, and diversifying its machinery** offerings tailored to the food machinery processing industry.
- This partnership not only strengthens the performance of EPB's existing food processing machinery but also positions the Company to expand into high-growth sectors beyond the food industry.

Penang Science Park North Land Acquisition and Construction Update





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